Locally Made. Naturally Delicious.	OCTOBER		NOVEMBER DECEMBER			JA	JANUARY		FEBRUARY		MARCH		APRIL		MA	MAY		JUNE		JULY		AUGUST		SEPTEMBER	
	2 9 1	16 23 30	6 13	20 27	4 11	18 25	1 8	15 22	29 5	12 19	26 5	12 19	26 2	9 16	23 30	7 14	21 28	4 11	18 25	2 9	16 23	30 6	13 20	0 27 3	3 10 17 24
PRIMARY CAMPAIGNS			HOST THE HOLIDAYS LIKE A PRO Integrated Media Campaign with consumer giveaway								ТІІ	<b>"The Ride of Yo</b> ME TRAVELER AND SILVER				<b>our Life" Giveaw</b> R DOLLAR CITY TR								80 Y	EBRATING YEARS OF AND DAIRY
Television and Cable																									
Digital																					Ш		$\perp \perp \perp$		
Social																									
FSI																									
Interactive																									
Public Relations/Media Outreach																									
BRAND AWARENESS																					Ш		$\perp \perp \perp$		
The Hiland Home																									-
Local Market Efforts (Broadcast, Digital, Social)																					二		<del>                                      </del>		-
SECONDARY CAMPAIGN								l a	OLYM Promotion Hiland-sp thletes, Arcia and Frier	ons with oonsore Jonatha I Courtr	ed an														
National Advertising - Milk Life																									
PATH TO PYEONGCHANG															-										
Olympic Gamestime: February 1 – 28, 2018																									
Paralympic Gamestime: March 3 – 21, 2018																									
																					$\vdash$		$\perp$		
INDUCTOV EFFORTS														<del>                                     </del>			DEN	<b>%</b> —			$\vdash \vdash$		+	+	+++
INDUSTRY EFFORTS																	41	<b>-</b>					$\bot\bot$	$\bot\bot$	
UNDENIABLY DAIRY: Reintroduction to Dairy; On-Farm Events			GREA	AT AMI	FRICA	N																	$\bot \bot$		
Great American Milk Drive & Milk To My Plate			mi	lk d	rive	2.											DAIR	<b>4</b>							
Olympic Partnership & Built with Chocolate Milk			1111	in u	1176	<del>-</del>				<b>■</b> 1 `	1	333	▋፟፟					1 1 1 1							
									- <del>-</del>	■	milk	U.S. PARALYM	IPICS										++	++	++++
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RETAIL EFFORTS										Prouc	d Spons										$\vdash$		++	++-	
Industry Publications	1 ++																				一		##	##	<b>—</b>
HilandDairy.com/Retailers																							##	##	